

# Rosenberg Development Corporation Incentive Program Guidelines

## Purpose:

The Rosenberg Development Corporation (RDC) recognizes the importance of attracting new businesses to the City and retaining existing businesses. The RDC direct incentive program is created to encourage new development and stimulate job growth and investment in Rosenberg. Any award of funds under these guidelines is based upon the number of new jobs to be created, levels of wages to be paid and amounts of new investment in the community by the company.

## Definitions

*Act* shall mean the Development Corporation Act of 1979, as amended.

*Full-time Job:* Any employee working at the company location in Rosenberg, Texas, at least 35 hours per week and receiving full-time employee company benefits package.

*Incentives* shall mean funds provided by the RDC through a performance agreement.

*Primary job* shall mean a job as specified by the Act that is available at a company for which at least 70% of its goods and or/services of that company are exported to regional, statewide, national, or international markets infusing new dollars in the local economy.

## Policy

### ***Statutory Requirements in Granting Economic Development Incentives.***

In addition to any requirements imposed under this policy, section 501.101 of the Act specifically allows funding for the land, buildings, equipment, facilities, expenditures, target infrastructure, and improvements that are for the creation or retention of primary jobs that are found by the board of directors to be required for the development of the following seven types of projects:

1. Manufacturing and industrial facilities;
2. Research and development facilities;
3. Distribution centers;
4. Small warehouse facilities;
5. Primary job training facilities for use by institutions of higher education;
6. Regional or national corporate headquarters facilities (defined as “buildings proposed for construction or occupancy as the principal office for a business enterprise’s administrative and management services”); or
7. Recycling facilities

### ***Performance Agreements***

All incentives must be provided under a performance agreement. The performance agreement must include the following:

1. A schedule of additional payroll or jobs to be created or retained;
2. The capital investment to be made by the business enterprise; and

3. The terms under which repayment must be made by the business enterprise to the RDC should the business fail to meet the performance requirements specified in the agreement.

## **Business Recruitment**

### ***Minimum Qualifications for New Businesses Receiving Incentives***

- Projects involving new construction will include a minimum investment of \$4,000,000 and will be subject to both the job-creation and average wage criteria listed below.
- Projects involving the purchase or lease of an existing facility will be subject to both the job-creation and average wage criteria listed below, and incentives will be limited to reimbursements for permits, fees, infrastructure or equipment directly related to the production of and/or the distribution of marketable products.
- The project will create and maintain at least 35 full-time primary jobs over a five year period and;
- The average wage for full-time employees must be above the average wage of \$18.00/hr.

## **Business Retention and Expansion**

### ***Minimum Qualifications for Business Expansion Projects Receiving Incentives***

- The company expansion will include a minimum investment of \$2,000,000 and;
- The company expansion will create and maintain at least 20 new full-time primary jobs over a five year period; and,
- The average wage for full-time employees must be above the average wage of \$18.00/hr.

## **Factors Considered in Granting Incentives**

1. Amount of initial, annual local payroll to be created (before benefits).
2. Average salary (before benefits).
3. The firm's estimated annual amount of taxable sales (that generate sales taxes) if the site will be located within the city limits of Rosenberg.
4. The costs to be incurred by local government to provide facilities or services directly resulting from the new improvements.
5. Whether the business or proposed business of applicant is related to the storage or transportation of a hazardous material, or may endanger or threaten to endanger individuals or property.
6. Does the business produce any type of emissions or are there any other environmental matters for the city/county to consider.
7. The types of benefits the employer provides its employees.
8. The possibility for local businesses to become suppliers.

## **Application for Incentives**

1. Company must complete Rosenberg Economic Impact Questionnaire prior to any grant funds being awarded.

2. The Rosenberg Economic Development Office will review all incentive applications and make its recommendation to the RDC Policy Committee.
3. The RDC Board of Directors shall have discretion to vary from these incentive guidelines if the benefit to the City of Rosenberg warrants special consideration.